Contract opening: Young Entrepreneur Coach with Access Agriculture in Guinea Bissau

The international non-profit association Access Agriculture AISBL seeks to engage a Young Entrepreneur coach for work in Guinea Bissau. This position is part of a ground-breaking and dynamic team with a common goal to promote agroecological principles and rural entrepreneurship in order to enhance the impact of advisory service providers on rural livelihoods, consistent with Access Agriculture’s vision, mission and values.

Background
Access Agriculture has developed the concept of Entrepreneurs for Rural Access, who are either individuals or small teams that use a ‘smart projector’ to develop or expand their businesses. These smart projectors contain all of the Access Agriculture videos available to play off-line, off-grid and off mobile signal. It comes complete with a solar panel unit, batteries and a sound system suitable for up to 150 people – all in one backpack or hard case. The projector operates like an off-line version of the Access Agriculture video platform from which videos can be chosen by category or language. This content is regularly updated.

Access Agriculture has a devoted team that coaches these young Entrepreneurs for Rural Access, helps them to strengthen their business skills as well as facilitates sharing of their experiences through a community of practice.

As part of the project “Bright Professional Opportunities and Empowering youth and women for community-led sustainable development in Guinea-Bissau (BPOE)”, which is coordinated by SWISSAID in Guinea Bissau, Access Agriculture seeks to recruit a dynamic person to join its team and enhance the delivery and impact of Access Agriculture videos through a growing network of young Entrepreneurs for Rural Access.

1. Duties

The main duty of the Coach is to strengthen the skills of Entrepreneurs for Rural Access in Guinea Bissau.
To achieve this, the coach will have:

a. To work with a network of young entrepreneurs (known as Entrepreneurs for Rural Access) who will be selected in Guinea Bissau.

b. To develop suitable training material so as to enhance the capacities and abilities of the young entrepreneurs.
c. To deliver suitable training to young entrepreneurs both in person and via the internet.
d. To create a community of practice among the entrepreneurs so as to share experiences and develop stories for use on websites and social media.
e. To be part of Access Agriculture’s worldwide team and help provide inputs for social media accounts.

2. Location
The coach will be based in Guinea Bissau. Travel inside Guinea Bissau will be required.

3. Duration
The contract will last until the end of 2024, subject to review after the initial first month of appointment and project activities.

4. Qualifications and key skills
- Bilingual oral and written skills in Portuguese – English, knowledge of French would be useful.
- Bachelor’s or Master’s degree in agriculture, business development or other relevant subject.
- Knowledge of agroecology, agricultural value chains, business development and monitoring and evaluation.
- Solid experience in development and delivery of training materials on small business development.
- A quick learner with good interpersonal, communication, networking, leadership skills and facilitation techniques.
- Ability to work independently as well as part of a diverse international collaborative team.
- Proficient in the use of computer applications and social media.
- Pro-active and willing to learn and help others.

5. Expression of interest
People interested in this position are requested to submit their expression of interest, updated CV and explanation of suitability for the role to the Executive Director, Josephine Rodgers, at jo@accessagriculture.org by December 31st 2023.

Availability for interview by Skype November 2023.
Please note: only those invited for interview will be contacted.